

📍 Finding the Right Starting Point

The power of Agentic AI isn't in automating a single task, but in orchestrating entire workflows with intelligence. The key to a successful pilot, and the fastest path to ROI, lies in selecting a process that is:

- HIGH-VALUE
- WELL-DEFINED
- REPEATABLE
- READY FOR CHANGE

Many winning AI strategies start with a pilot to solve a key problem in one of three impact areas:

- Call Prep Analyst
Automate pre-call research
- Contract Review Agent
Summarize terms & obligations

Quote Price Validator
Check against pricing rules

Automated Case Routing
Prioritize support tickets for faster response

Data Extractor
Create records automatically from any incoming document

Account Health Predictor
Flag customers at risk of churn

Triage Agent
Classify & route incoming invoices, tickets, etc.

YOUR CUSTOMERS

Core Pains: Fragmented customer experiences and slow response times

- Ideal starting points:
- Smarter sales cycles
 - Intelligent onboarding
 - Proactive support

YOUR OPERATIONS

Core Pains: Manual, 'swivel-chair' processes between disconnected systems

- Ideal starting points:
- Simple vendor management
 - Automated procurement
 - Hands-off document processing

Anomaly Detector
Flag disparities across data from all systems

PO Generator
Convert messy email threads into structured purchase orders

Maintenance Predictor
Use historical data to know when equipment is likely to fail

Troubleshooting Agent
Analyze repair cases & recommend next steps

Reorder Point Agent
Predict ideal reorder points using past demand data

Automated Quality Check
Process & categorize inspection images for fast resolution

Outage Agent
Correlate system alerts to pinpoint root causes

Access Guardian
Approve/deny access requests based on policy

YOUR DATA

Core Pains: Data is siloed, reporting is manual, and compliance is a constant challenge

- Ideal starting points:
- Automated reporting
 - Continuous control
 - Seamless visibility

Smart Record Search
Find the most relevant record using plain English

Workflow Integrator
Trigger API calls to external systems

Automated User Requests
Reset passwords, create accounts, or pull reports with human review baked in

Compliance Checker
Flag missing or expired info in supplier records

Policy Decoder Agent
Summarize complex compliance policies for easy reference